



Internship in Business Development & CRM

Holidog (www.holidog.com), the global market leader for pet care services, is looking for highly talented and aspiring entrepreneurs to join this fast-growing enterprise. Holidog is currently operating in more than 10 countries and is quickly expanding in to more markets. We aspire to build strong networks of animal-lovers worldwide. Our mission is to ensure that dogs and cats never have to stay home alone again!

Joining Holidog Team will give you the opportunity to:

- Get involved in a fast-growing startup
- Work in a multicultural, aim-oriented and dynamic environment
- Get to know strategies and technologies used to manage customer interactions.
- Join our network of pet lovers!

Your responsibilities:

- Participating in the development and functioning of the business through your commercial actions
- Carrying out quality assurance measures to maintain high quality pet sitters
- Supporting sales optimisation efforts by analysing sales performance and generating innovative ideas
- Identifying client needs and consulting them on Holidog services
- Reviewing and reporting sales performance and customer feedback to managers
- Actively contributing to customer service development
- Additional tasks will depend on preferences (potential) and skills

Your Background and Skills:

- Bachelor or Master Students in Business or any other field related
- Ideally you have knowledge of basic principles and practices of sales
- Strong communication and interpersonal skills
- Effective negotiation skills to create an impact on the company's performance
- Positive attitude and willingness to learn new concepts
- Attention to detail
- Strong ability to manage multiple tasks with tight deadlines
- Fluency in English is mandatory; French or other languages are desirable

If you recognise yourself in this description, then apply now through <https://goo.gl/7CQrH0>

For more information, please visit www.holidog.com. We promise you a unique experience in a fast-paced environment driven by a young and ambitious team dedicated to improving the lives of cats and dogs!

Additional Information

- Start date: Immediately
- Type of contract: Full time (3-6 months)
- Location: Paris (France) 10 ème, Rue de Paradis
- Remuneration: Base salary + Housing subsidies + Transportation subsidies (50%) + Bonus