



WP2 -Financial Facility for technology transfer projects

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Proposal for a Proof of Concept and Technology Transfer Financial Facility (TTFF)



to facilitate technology transfer, in particular through the development of intellectual assets and spin-outs and relying on the “virtual cluster” effect of the leading European PROs

- A financial facility articulated into 3 main compartments:

Proof of Concept (“POC”)

Advanced Proof of Concept (“POC+”)

Pre-seed and Seed funding



- Technical feasibility / economic viability of research results
- Funding of up to EUR200k
- “Grant-for-equity” funding (“POC equity”)
- Funds up to 100% of the project costs
- Quick decision time
- Legal repository for each project supported



□ Legal repository for each project supported:

transparent and affordable legal vehicle to host either the IP resulting from the project or the in-licensing terms (licensing income).

it provides legal security and clarity and allows the setting aside and the (re)allocation of shares for each of the inventor/PRO, investors, management team etc.

- How to get funding:
 - 1) Proposal is sponsored by a TTO
 - 2) Proposal is presented to the Facility manager; a standardised format is used
 - 3) The Facility manager convenes the SAG Committee (2 x technical expert; 1 x industry)
 - 4) SAG Committee reviews and validates within 2-4 weeks
 - 5) Project legal repository (“repository”) created, funding transferred
 - 6) Repository shares allocated as per standard agreements (PRO; Researcher; Facility; Entrepreneur if any); unallocated shares issued
 - 7) TTO updates the Facility manager on quarterly basis (standard reporting)



- POC projects requiring additional funding (maturation) or large POC proposals of up to EUR750k
- “Grant-for-equity” funding (“POC+ equity”)
- Industry/market involvement a pre-requisite
- Decision process led by the Investment Committee
- Legal repository for each project supported



- How to get funding:
 - 1) Same as in POC compartment except that IC is convened
 - 2) Evidence of industry / investment community involvement (e.g. investment; sponsorship; coaching etc.) to be key part of decision-making
 - 3) For pre-existing repositories new share allocations are effected – where project is initiated at POC+ level, a legal repository is created



POC	POC+
<p>Funding for technical feasibility / economic viability of research results</p>	<p>Funding for POC projects requiring additional funding (maturation) or larger POC</p>
<p>Funding up to EUR200k</p>	<p>Co-funding up to EUR750k</p>
<p>“POC equity” funding</p>	<p>“POC+ equity” funding</p>
<p>Funds up to 100% of the project costs</p>	<p>Industry involvement (co-investing)</p>

- Innovation validation and development of business application
- Equity/quasi-equity funding
- Projects up to EUR3M, up to 50% contribution
- Duration of the support



	EURk Average	%funded by the facility	EURk avg for the facility	# projects	EURk total	Average #projects per year
POC single/multi PRO	100	100%	100	450	45 000	around 90 per year
POC +	700	70%	490	80	39 000	around 16 per year
Pre-Seed/Seed	3 000	40%	1 200	50	60 000	around 10 per year
Total				580	144 000	



Scientific Advisory Group (SAG)

- Responsible for defining criteria and taking decisions on POC proposals
- Governed by five members (“Committee”) appointed by TTF investors
- Around 100 professionals selected
- 2/3 scientific/technology experts, 1/3 industry/business experts
- Proposals revised by 3 SAG experts (2 scientific + 1 business)

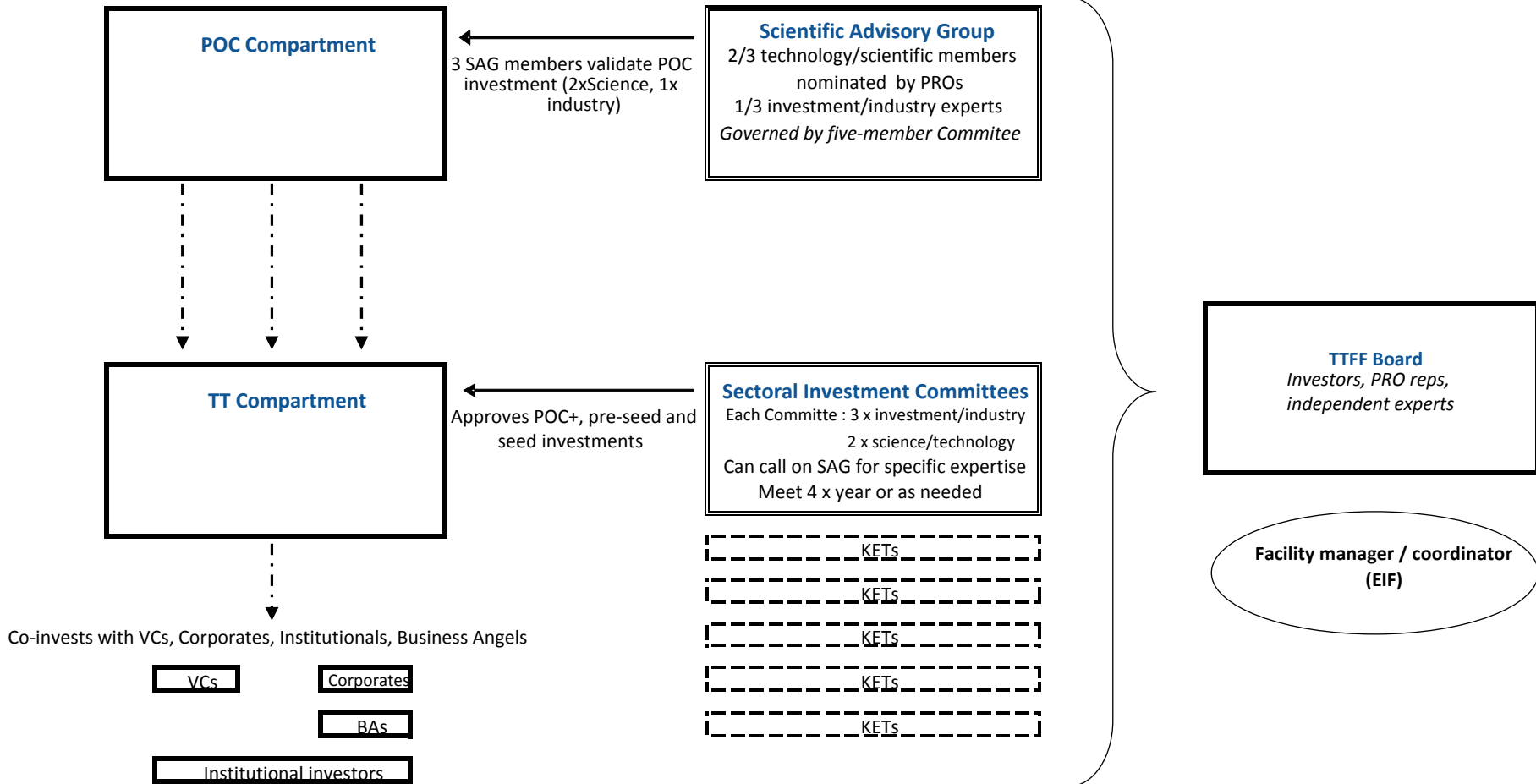
Investment Committee (IC)

- Responsible for defining criteria and taking decisions on POC+ and Seed
- Members agreed by investors
- 1/3 scientific/technology experts, 2/3 industry/business experts
- Proposals revised by 5 persons (2 scientific + 3 business)
- Meetings convened quarterly or as needed

Facility board

- Investors + (up to 5) independent experts
- Monitoring of progress

Management



INNOVATION INVESTMENT MARKET ECOSYSTEM



- ✓ Synergies with **WP1** - the IP Dealing Framework (IPDF) – aiming at facilitating the collaboration between the members of the TTO CIRCLE and to increase the transfer of innovative services and products to the market
- ✓ Synergies with **WP3** - training to improve the entrepreneurial skills and tech transfer awareness of scientists
- ✓ Industry-driven POC and POC+ proposals
- ✓ Link to cohesion policy
- ✓ Technology specialisation

- ✓ *“POC with a perspective” : governance, participation of investment community*
- ✓ *Legal robustness, simple, cost-effective*
- ✓ *From subsidy to investment*
- ✓ *Beyond traditional linear thinking of research commercialisation*



- ✓ Collecting the feedback and the TT indicators of TTO Circle members
- ✓ Building the team to work on the business case
- ✓ The TTFF has been presented at the Knowledge Transfer Partnership in Paris
- ✓ Ways to accommodate national/regional allocations are under analysis