#### **Job Description**

### Vacancy Intern – Acorn partnership team - market analysis Africa

### Imagine...

Imagine contributing to production and income levels of smallholder farmers in developing countries by supporting them in their transition to agroforestry and at the same time combating climate change, land degradation and food insecurity at a large scale. A new initiative within Rabobank uses satellite images to measure the farmer's carbon storage and translate this into carbon removal units. This gives the smallholder farmers access to the international carbon market. This is how we are contributing to growing a better world as well as a stronger Rabobank.

Your main objective as an intern at the Acorn partnership team is to contribute to the following objective: 'to onboard 15 million farmers within 5 years directly and indirectly together with intermediaries, to support them in their transition to agroforestry (financially and technically) with the help of partners and to generate sufficient carbon sequestration transaction income for Rabobank'

## **Create impact**

As part of the Partnership team, you and your colleagues are responsible for onboarding "Local Partners" with whom Rabobank will collaborate on the ground to support smallholders in the transition to agroforestry and to ensure the Local Partners and farmers are being registered on the Acorn platform. Your responsibilities consists of the following tasks:

- Conducting a market analysis of various countries in Africa, analysing risks and opportunities, in order to identify the most promising countries, regions, crops and Local Partners for Rabobank to work with;
- Supporting the team in Local Partner analysis, consisting of, among other things, the capacity of the Local Partner, main risks and scalability potential;
- Supporting the team in achieving its targets for entering into partnerships with Local Partners and onboarding farmers on the Acorn platform.

### With each other

Collaboration is key in the way we work. The Wholesale and Rural Innovation team joins forces to realize the innovation strategy. Besides Acorn, you are one of several innovation managers.

### With your talents

For this internship, we are looking for a candidate with the following skills, knowledge and expertise:

- Following an education at HBO/WO level;
- Strong communication and interpersonal skills;
- Result-oriented mentality combined with organizational sensitivity;
- Fluent in English, both spoken and written. Mastering a second language (especially French) is a plus;
- Experience in or affinity with the agri sector, experience with agroforestry is a plus;
- Experience with project management in an international environment.

# Apply now

The start date for this position is as soon as possible. But we can be flexible with start date and duration of th assignment.

If you are interested in this internship or graduation project, please send your CV and cover letter to Joost Hamelink (Partnership Lead Africa at Acorn) at <u>joost.hamelink@rabobank.com</u>.