



Do you want to be
kept informed?

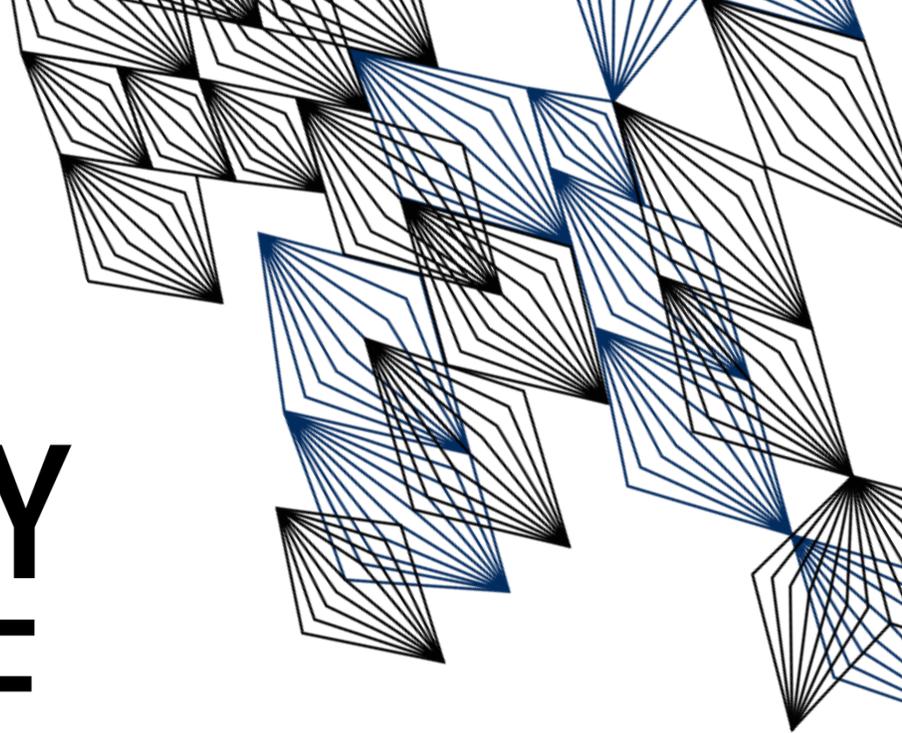
[utwente.nl/en/honours
/master/maillinglist/](https://utwente.nl/en/honours/master/maillinglist/)

UNIVERSITY OF TWENTE.

MASTER HONOURS PROGRAMME

GENERAL INFO LUNCH | 24 SEPTEMBER 2024 | HONOURS OFFICE

UTWENTE.NL/HONOURS



PROGRAMME



**WHAT IS
HONOURS?**



**CHANGE
LEADERS**



**GREAT
NEGOTIATORS**



**4TU.
RESPONSIBLE
SUSTAINABILITY
CHALLENGE**



**RESEARCH
HONOURS**



**IMPORTANT
DATES AND Q&A**





MASTER HONOURS PROGRAMME



Extracurricular
programme of 15 EC in
2 or 3 quartiles.



Broaden and deepen
knowledge, skills,
attitude, cooperations
and views.



Personal development
and intense **interactions**
in a **multidisciplinary**
setting.



Honours Community
of students, teachers,
researchers, field-
experts, H.V. Ockham...

1. CHANGE LEADERS



Dr. Desirée van Dun
d.h.vandun@utwente.nl

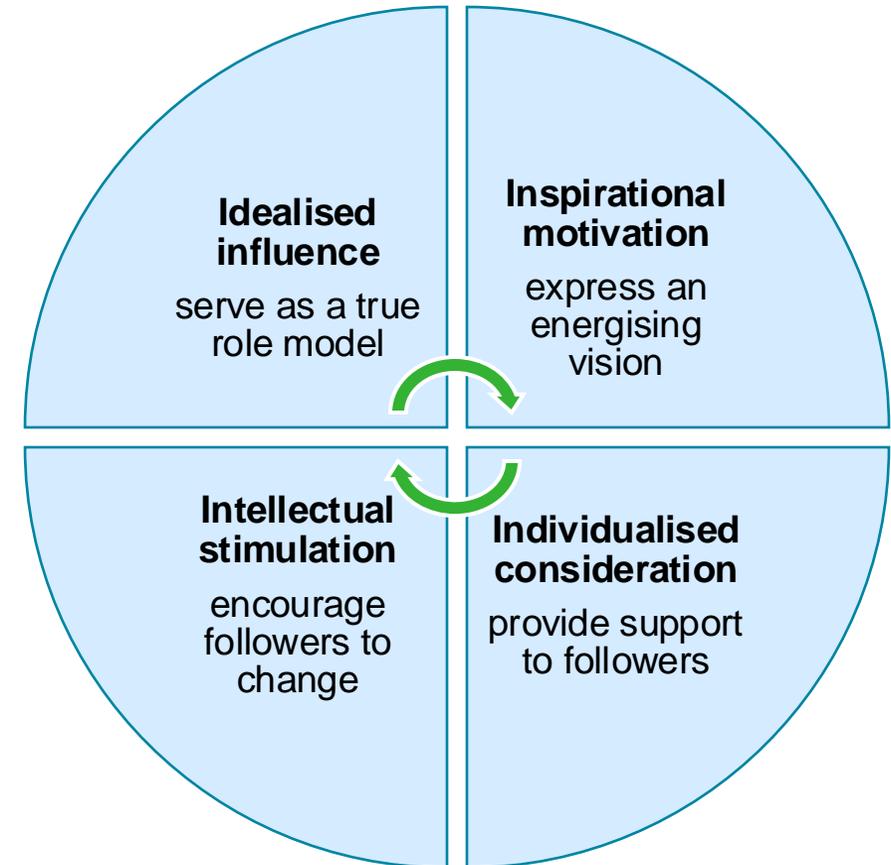


Dr. Lara Carminati
l.carminati@utwente.nl

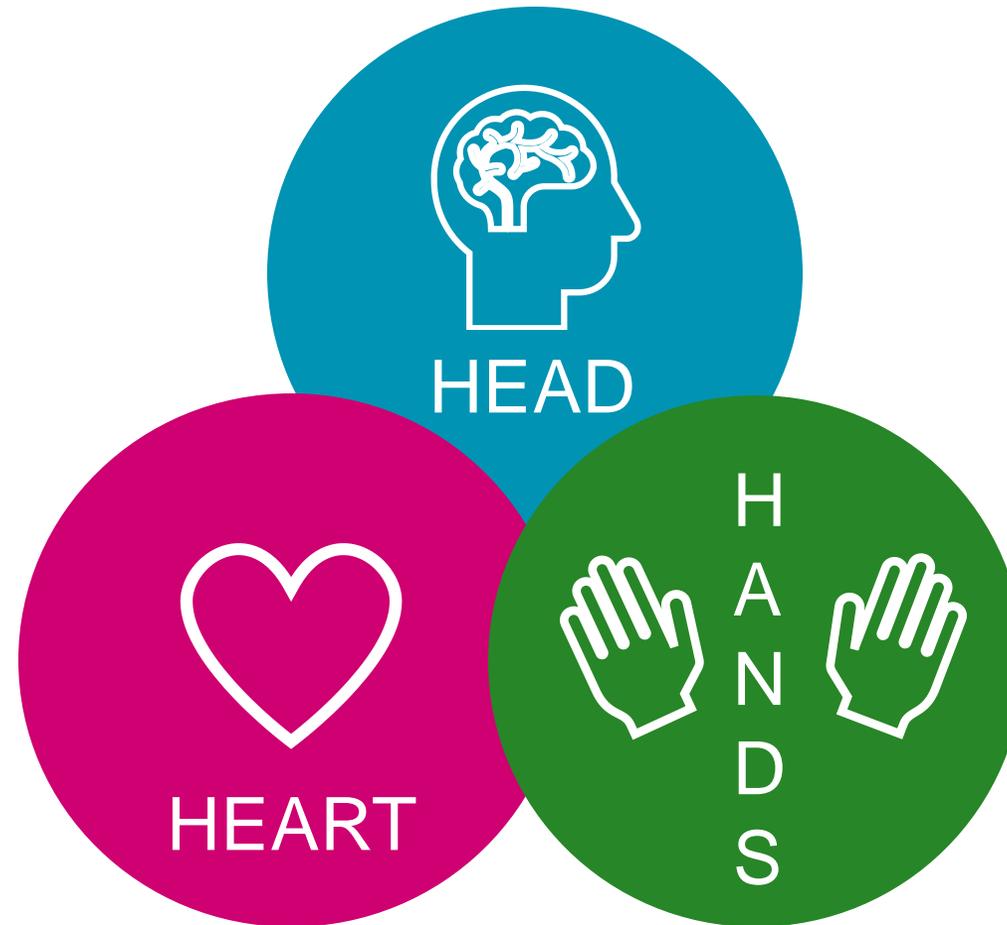


Dr. Pauline Weritz
p.weritz@utwente.nl

THE CL PROGRAMME DEVELOPS WHAT IS IN YOUR POWER TO LEAD CHANGE WELL



DEVELOP KNOWLEDGE OF, SKILLS FOR, AND EXPERIENCE IN CREATING POSITIVE CHANGE



THE THREE CHANGE LEADERS COURSES

	Q2: Cognitive 	Q3: Experiential skills 	Q4: Project execution & coaching 
Tasks	<ul style="list-style-type: none"> - Read assigned literature - Write individual 'preview' preparation of class 	<ul style="list-style-type: none"> - Read about skills - Write individual goal statements - Develop own change project proposal 	<ul style="list-style-type: none"> - Execute individual change project - Engage in individual coaching
Actions	Tuesday lectures (18:30h), incl.: <ol style="list-style-type: none"> 1. Team Building 2. Leadership & Emotional Intelligence 3. Change in Organisations 4. Organisational Culture 5. Digital Transformation 	Tuesday skills training (18:30h), incl.: <ol style="list-style-type: none"> 1. Teamwork 2. Coaching & consulting 3. Cultural Diversity 4. Appreciative Inquiry 5. Insights Workshop (on a Saturday) 	<ul style="list-style-type: none"> - Coaching (half hour per week) - Conscious personal learning during the project's stages - Mid-term presentations about your progress
Products	<ul style="list-style-type: none"> - Subgroups reflection on each lecture: 'reviews' - Academic group paper 	<ul style="list-style-type: none"> - Subgroups reflection on each training: 'reviews' - Personal Development Plan 	<ul style="list-style-type: none"> - Individual change project report - Collectively preparing cohort booklet + final seminar on 4th of July 2025

WHAT YOU WILL EXPERIENCE...

- Very **diverse** cohort in terms of gender, culture, and study background
- Becoming aware of your own personal preferences in collaboration through the **Insight Discovery** workshop
- Getting in touch with your **ambitions**, own **behaviours** and **emotions** through coaching
- Reflecting on the **past, present** and **future**
- Finalising your **own change project** and be the accelerator of positive change



DEADLINE 27TH OF OCT 2024

Would you like to know more about **effectively leading change?**

1. **Application:** Submit your motivation letter, grade list, and CV by 27th of October
2. **Selection interviews:** Between 28 October and 1 November
3. **First lecture:** Tuesday 12 November, 18:30h

More information:

Dr. Desirée van Dun

Dr. Lara Carminati

Dr. Pauline Weritz

www.utwente.nl/en/honours/master/change-leaders/



1. CHANGE LEADERS



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d.h.vandun@utwente.nl



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l.carminati@utwente.nl



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p.weritz@utwente.nl

2. GREAT NEGOTIATORS

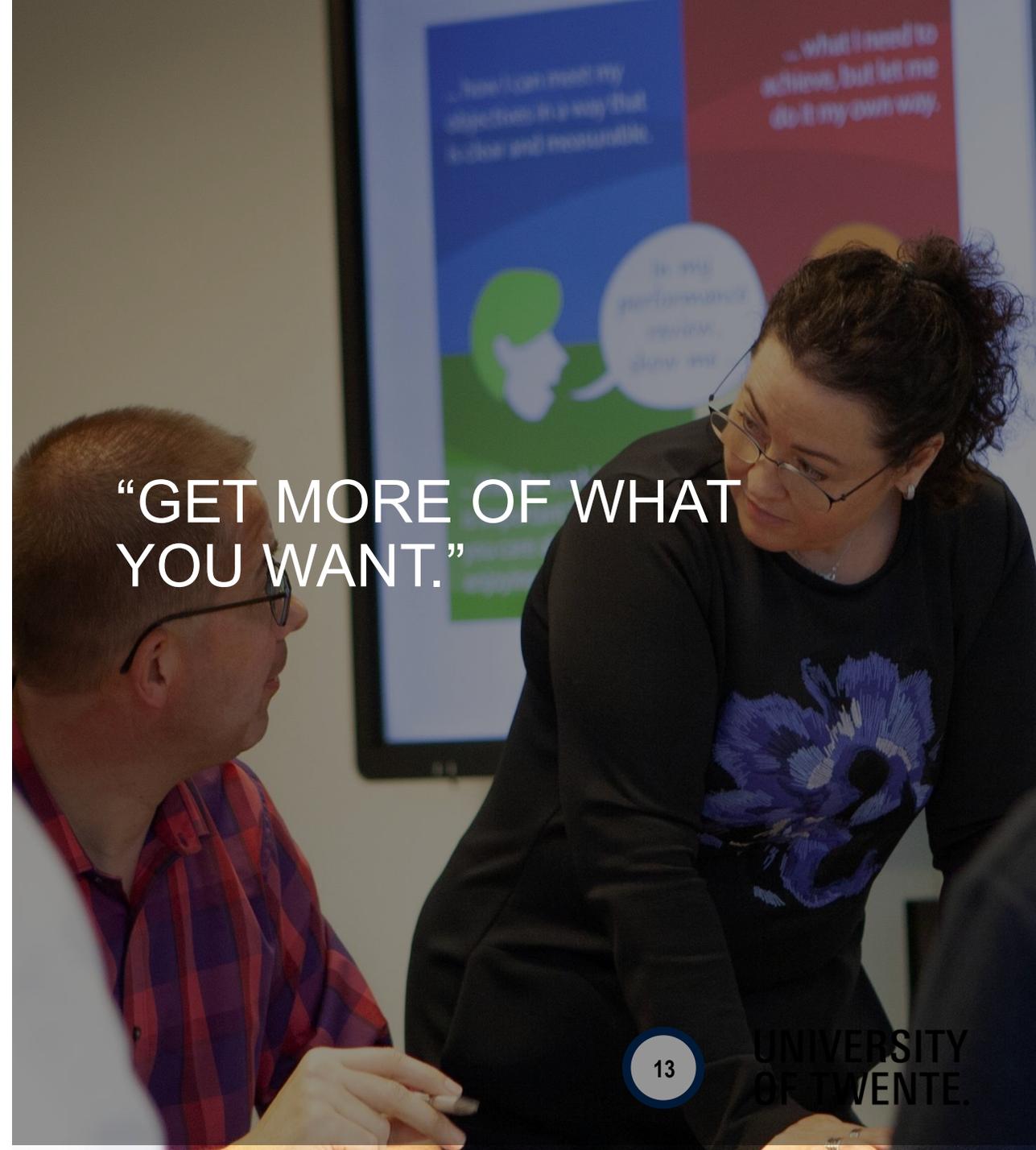


Dr. Hatice Kizgin
h.kizgin@utwente.nl



Prof. Dr. Ellen Giebels
e.giebels@utwente.nl

NEGOTIATIONS ARE ESSENTIAL FOR **EVERYONE**



“GET MORE OF WHAT
YOU WANT.”

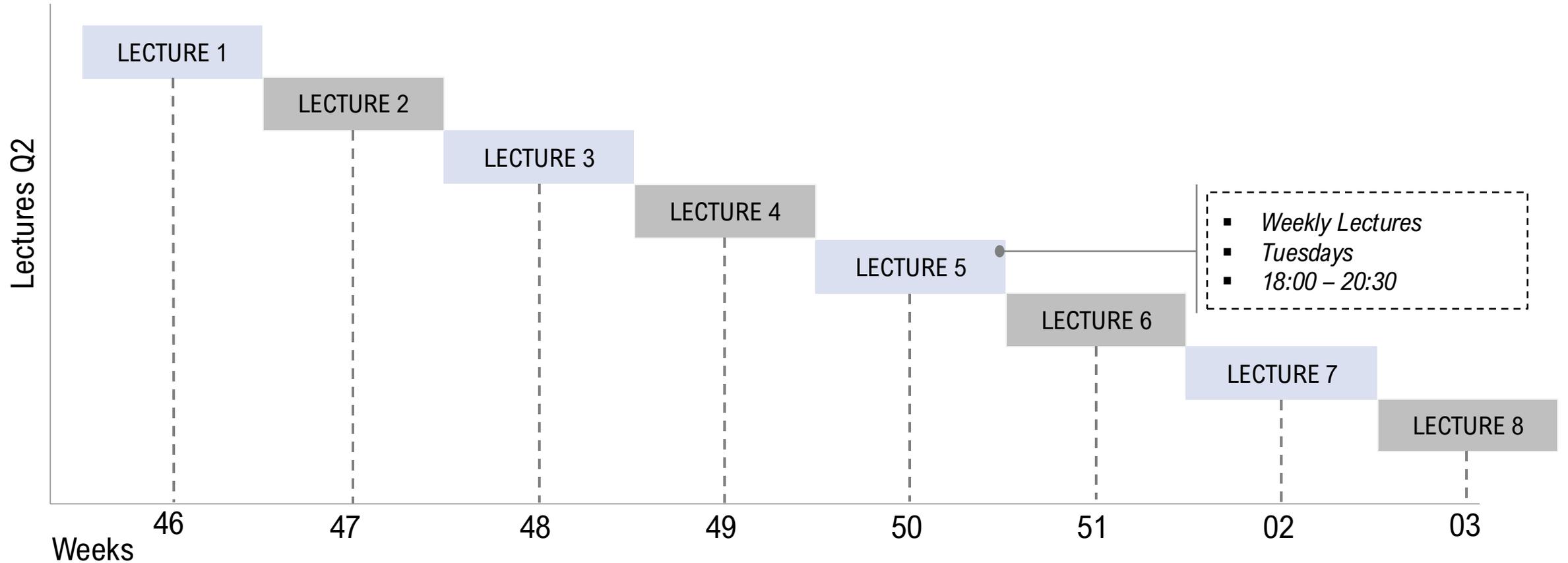
PROGRAMME STRUCTURE

Great Negotiators aims to provide a range of fundamental to deeply advanced negotiation skills and theory.

	CONTENT	RATIONALE	EXAMINATION
Q2: NEGOTIATION INTRODUCTION	Society <ul style="list-style-type: none"> ▪ Negotiations in modern-day society ▪ Basic negotiation concepts ▪ Preparation ▪ Preparing before negotiation 	Strategy <ul style="list-style-type: none"> ▪ Decision making. ▪ Detecting and dealing with lies and deceptive behaviour ▪ Offers and counteroffers ▪ Package deals ▪ Building lasting (business) relationships 	Reflection & Personal Growth <ul style="list-style-type: none"> ▪ Personal Negotiation Portfolio ▪ Video Observations ▪ Coaching
Q3: ADVANCED NEGOTIATIONS	Contracts <ul style="list-style-type: none"> ▪ Pre-and Post-settlement ▪ Pareto efficiency ▪ Contingency contracts 	Behaviour and Relationships <ul style="list-style-type: none"> ▪ Conflict management ▪ Using non-violent communication ▪ Understand and using emotions ▪ Biases and persuasion strategies. ▪ Trust in negotiation 	Reflection & Personal Growth <ul style="list-style-type: none"> ▪ Personal Negotiation Portfolio ▪ Video Observations ▪ Coaching
Q4: NEGOTIATION EXCELLENCE	Complex Negotiations <ul style="list-style-type: none"> ▪ Diplomatic negotiations ▪ Contract negotiations ▪ Mergers and acquisitions 	Complex Skills <ul style="list-style-type: none"> ▪ Negotiation processes best practices ▪ Negotiation strategies in society at large ▪ Decision-making ▪ Mindfulness in negotiations ▪ Cross-cultural skills 	Conclusion <ul style="list-style-type: none"> ▪ Society-based Graduation Project ▪ Final Reflective Paper ▪ Presentation

PROGRAMME STRUCTURE

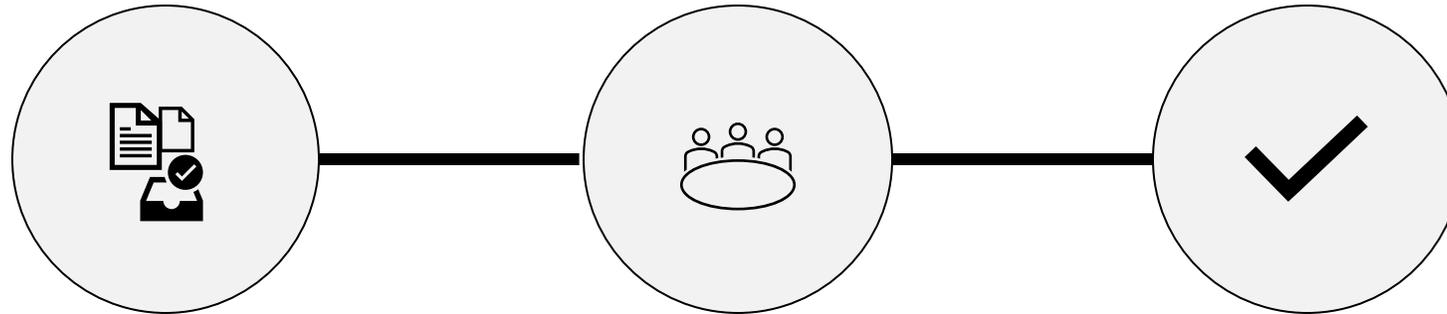
This intensive programme will allow you to make leaps in theoretical understanding and tacits skills.



APPLICATION PROCEDURE

**DEADLINE:
20 OCTOBER
2024 - 23:59**

We assess your competence level at this moment, and tailor the programme to your needs.



APPLY NOW!

- ✓ Motivation letter
- ✓ Curriculum Vitae
- ✓ Grades list¹

TILL 20 OCTOBER

SELECTION INTERVIEWS

Getting to know you!

23-25 OCTOBER

BEGINNING OF THE TRACK

11 NOVEMBER

1. We aim to select the top 10% students for every cohort, but *everything is negotiable*.

CONTACT

Feel free to reach out if you have any further questions.



Dr. H. Kizgin (Hatice)

Coordinator Master Honours Great Negotiators

h.kizgin@utwente.nl



Prof. Dr. E. Giebels (Ellen)

Coordinator Master Honours Great Negotiators

e.giebels@utwente.nl

MASTERS HONOURS PROGRAMME GREAT NEGOTIATORS.



UNIVERSITY
OF TWENTE.

2. GREAT NEGOTIATORS



Dr. Hatice Kizgin
h.kizgin@utwente.nl



Prof. Dr. Ellen Giebels
e.giebels@utwente.nl

3. 4TU.RESPONSIBLE SUSTAINABILITY CHALLENGE



Prof. Dr. Mina Shahi
University of Twente
m.shahi@utwente.nl



Dr. Shoshan Abrahami
Delft University of Technology
s.t.abrahami@tudelft.nl



Dr. Maja Rücker
Eindhoven University of Technology
m.rucker@tue.nl

A COLLABORATIVE TRACK

- Initiative of 4TU.Centres of High-Tech Materials; Energy; Ethics & Technology
- Students from the universities of Delft, Eindhoven and Twente
- Combining groups of students, teachers and researchers
- Based in practice with real-world challenge from organisations

1 SKILLS MODULE, 2 PROJECT MODULES

- The first module teaches you about sustainability and perspective-taking:
 - Physical module at the UT
 - Learning through personal reading and group discussion
 - Additional skills lectures by other (Honours) teachers

SUSTAINABILITY AS A CORE CHALLENGE

THE CHALLENGE

- Module 3 and 4 of the year
- Groups of **4-6 students** mixed between universities and disciplines
- Challenges from **practice** – collaboration with organisations
- **Challenge-Based Learning:**
‘engage’ – ‘investigate’ – ‘act’

CHALLENGE-BASED LEARNING

- Becoming project owners of your own case
- Responsibility, freedom, guided processes
- Mock-up consultancy team interacting and networking with organisations
- Investigation aided and guided by experts

WORKSHOPS

- Understanding your case
- Project & stakeholder management, academic skills, utilising multidisciplinary...
- Flexible learning path and expert network
- Practical, engaging and inspiring
- Visiting universities of **Twente, Delft and Eindhoven!**

PRACTICAL DETAILS

WE ARE LOOKING FOR STUDENTS

- Who liked hybrid learning and are interested in **sustainability and interdisciplinarity**
- Who want to experience working together with external **organisations** as well as **other universities**
- Who enjoy **freedom, responsibility** but also want a **structured routine** of workshops and coaching
- Selecting **10** ambitious and motivated **students** from Twente!

INFO SESSION AND APPLICATION

- **15 OCT**: information session
- **20 OCT**: application deadline, followed by interviews
- **NOV**: opening at University of Twente

3. 4TU.RESPONSIBLE SUSTAINABILITY CHALLENGE



Prof. Dr. Mina Shahi
University of Twente
m.shahi@utwente.nl



Dr. Shoshan Abrahami
Delft University of Technology
s.t.abrahami@tudelft.nl



Dr. Maja Rücker
Eindhoven University of Technology
m.rucker@tue.nl

4. RESEARCH HONOURS



Dr. Anne Dijkstra
a.m.dijkstra@utwente.nl



Prof. Dr. Barend van der Meulen
b.j.r.vandermeulen@utwente.nl

WHAT IS THE PROGRAMME ABOUT?

- **What is it to becoming a researcher in current society?**
- **Individual** programme
- Intensive **coaching**
- Content – **15 ECTS**
 - Getting knowledge
 - Developing skills
 - Writing a research proposal

Would a
career in
science fit
me?

What does
the life of a
PhD student
look like?

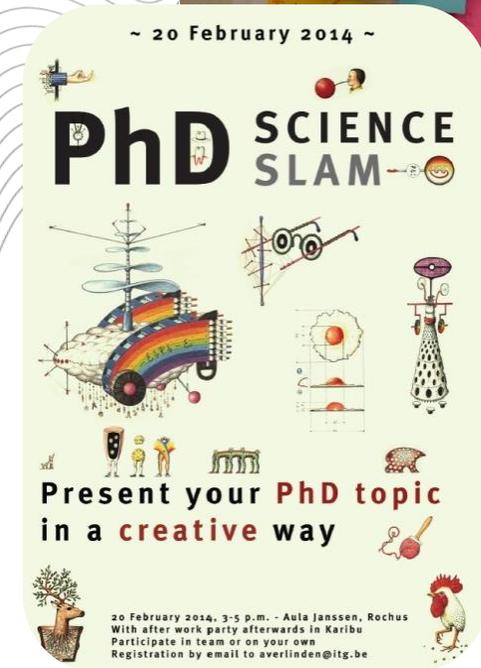
Should I do a
PhD?

WHAT IS THE PROGRAMME ABOUT?

- **RESEARCH MANAGEMENT & ACADEMIC SKILLS (5 ECTS)**
 - Starts with a Kick-off workshop (February 2025)
 - Workshops, e.g. research management, creative thinking, science slam; personal pursuit, personal effectiveness
- **COMMUNICATION, INNOVATION AND SOCIETY (5 ECTS)**
 - February – April 2025
 - Includes Scientific Integrity module
- **RESEARCH HONOURS TRAINING AND PROJECT (5 ECTS)**
 - Scientific Research Writing training (from April 2025)
 - Individual coaching
 - Research article
 - APOTHEOSIS: beginning July 2025

FOR WHOM?

- **Motivated** UT master students
- Interested in becoming a **researcher** and getting to know the life of a **PhD candidate**
- For both **engineering** and **social sciences** students
- Willing to invest **15 ECTS extra**
- **Recommendation** from a supervisor needed



SELECTION & ADMISSION

- CV
- Grades lists
- Motivation letter
- Letter of recommendation

Deadline: 1st of December 2024

- An interview!



IMPORTANT DATES 2024-2025

- **04 NOVEMBER** Research Honours information lunch
- **01 DECEMBER** Deadline application via master Honours website
- **DECEMBER** Intake interviews (possible online)
- **BEGINNING JAN** Notification of (conditional) acceptance
- **FEBRUARY** Kick-off!
- **MARCH** Scientific integrity – online
- **FEB – APRIL** Science Communication classes
- **MARCH** Individual learning contracts
- **JULY** Apotheosis

PhD

[pi:eitʃdi:] **noun**

an academic that has learned more and more about less and less until they know everything about nothing.

4. RESEARCH HONOURS



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a.m.dijkstra@utwente.nl



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b.j.r.vandermeulen@utwente.nl

IMPORTANT DATES AND Q&A

DATE	EVENT	LOCATION
02 October 12:45-13:30	Change Leaders info session	TL 1336
08 October 12:45-13:30	Great Negotiators info session	TL 1336
15 October 12:45-13:30	4TU.RSC info session	TL 1336
20 October	Application deadline Great Negotiators and 4TU.RSC	-
27 October	Application deadline Change Leaders	-
04 November 12:45-13:30	Research info lunch session	TL 1336
01 December	Application deadline Research Honours	-



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/master/maillinglist/](https://utwente.nl/en/honours/master/maillinglist/)